

# Nason Trading Co., Inc.



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MURRAY HILL 6-3307

Importers—Exporters

BENTLEY'S  
CODES { SECOND PHRASE  
PRIVATE

New York, July 18, 19—

Eastern Exporters  
Higashi P.O. Box 95  
Osaka, Japan

Gentlemen: Sole Agency for the East

We have received, with thanks, your letter of June 10, in which you express your desire to build up an import business in lines for which you can become the Sole Agents in the East.

Although we have already done some business in the East, we have no proper representative there and have for some time considered the advisability of making better arrangements. Consequently we shall be willing to enter into business relations with you.

We have secured the Sole Agency for the East for The Vanadium Steel Co., Inc., Chicago, who specialize in the manufacture of High Speed Tool Steel. We feel there should be a good market in the East, if properly developed.

For your information we enclose a few copies of each of the said company's pamphlets and under separate cover we are sending you samples of their High Speed Tool Steel.

We hope to hear from you at your earliest convenience.

Yours very truly,

NASON TRADING CO., INC.

*Thomas Harrison*

Thomas Harrison  
Manager

TH/MS

Encls. 6 copies of pamphlets